# Privcap/ Game Change

Presents

# REAL ESTATE 2016

Private Capital, Mega-Trends and the Disrupted Future of a Global Asset Class

Nov. 2, 2016 Chicago, IL

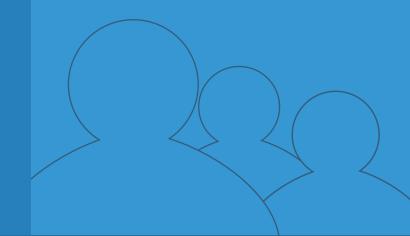
# Privcap is proud to present the Game Change: Real Estate 2016

Conference in Chicago, IL on November 2, 2016

Real Estate Game Change 2016 is the premier event for institutional real estate investment, connecting leading fund managers and investors to discuss mega-trends, disruptions, and the future of the institutional real estate portfolio. Privcap Media will bring together authoritative experts to network and exchange intelligence about the evolving private real estate investment opportunity. Expert panelists will discuss cultural, economic, and technological trends that are profoundly changing the U.S. economy, multifamily investments, fundraising in real estate, the state of joint ventures, and more.

#### Who Should Attend?

- Institutional and family-office investors with allocations to real estate
- Private equity real estate, opportunity fund, and value-add managers
- Real estate asset managers and operating partners
- Intermediaries and service providers
- Investment advisors



## Look Who's Coming

# Here's just a sample of the firms you'll meet:

Aberdeen Asset Management

ACG - Middle Market Growth

**ACORE Capital** 

**AEW Capital Management** 

AFIAA U.S. Investment, Inc.

Aimbridge Hospitality

AJ Capital Partners

Akara Partners LLC

Alcion Ventures LP

Alpha Alternatives

American Realty Advisors

Arc Capital Partners

**Argosy Capital** 

Artemis Real Estate Partners

Barings

**Bayer Properties** 

Beacon Capital Partners, LLC

**BH Management** 

**BH Equities LLC** 

Bimarsan Properties, LLC

Blackbird Investment Group

Blue Vista Capital Management

**BMO Capital Markets** 

Capital Brain

CBRE Capital Advisors, Inc.

Cheltenham Investments

CKG Advisors, LLC

Clarion Partners

Clark Street Real Estate

Colony Capital

Cornerstone Real Estate

Advisers LLC

Crosswater Realty Advisors

Deutsche Bank

**Equity Lifestyle Properties** 

Ernst & Young

**Exelon Corporation** 

Forum Partners

Friedman Properties LTD

GEM Realty Capital, Inc.

**GM** Asset Management

Goodwin

Green Mesa Capital, LLC

Greenhill & Co., LLC

GreenOak

**GTIS** 

Hatteras Funds

IRC Retail Centers

IronRock Investments

ICFOC

JMB Financial Advisors

Landmark partners

LEM Capital

Mack Real Estate Credit

Strategies

Mainstreet

Matrix Capital Advisors LLC

Mayer Brown

Mesa West Capital

Monument Group

NAREIM

**NAREIT** 

**NEPC** 

**NES Financial** 

New York Life Investors

Newcastle Limited

NorthStar Asset

Management Group Inc.

PGIM Real Estate

onvincai Esta

PIMCO

Policemen's Annuity and

Benefit Fund of Chicago

Principal Real Estate

Investors

**Probitas Partners** 

**Prologis** 

RealPage

Rialto Capital

Rockbridge Capital

**RSM** 

Sage Realty Corporation

Singerman Real Estate

**SOHO Realty Partners** 

Strategic Investment Group

T2 Capital Management

Tawani Enterprises Inc

TH Real Estate

The Carlyle Group

The Laramar Group

The Vortex Group, LLC

Tryperion Partners

UBS

University of Chicago

**UPS Investments** 

Virtus Real Estate

Waterton

WeWork

WHI Real Estate Partners L.P.



### Confirmed Speakers



#### Featured



Caroline McBride
Co-Founder &
Chief Investment Officer,
Forum Partners



**Paul Vosper**Executive Vice President,
PIMCO



**James Sunday** Partner, Landmark Partners



Larissa Herczeg Managing Partner, Oak Street Real Estate Capital

#### Nathan Paine

Senior Vice President, Client Relations, Prologis

#### **Drew Ierardi**

Senior Portfolio Manager, Exelon Corp.

#### **Denise Olsen**

Senior Managing Director, GEM Realty

#### Judy McMahan

Portfolio Manager, Real Assets, UPS Investments

#### John Ferguson

Partner, Goodwin

#### **Gunnar Branson**

President & CEO, National Association of Real Estate Investment Managers

#### **Alan James**

Senior Vice President, RealPage

#### Tom Feldstein

Chief Operating Officer & General Counsel,
GTIS

#### Adriana de Alcantara

Senior Director, TIAA Global Asset Management

#### Peter Sotoloff

Managing Partner & Chief Investment Officer, Mack Real Estate Credit Strategies

#### Jeff Friedman

Co-founder, Mesa West Capital

#### **Dave McLaughlin**

General Manager, WeWork

#### **Michael Schwartz**

Consulting Lead, RSM US

#### **Tom Green**

Partner, Assurance Lead, Great Lakes Region Lead, RSM US

#### Lara Forsman

Chief Financial Officer, Chief Operating Officer, Rockbridge Capital

#### **Philip Barker**

Senior Managing Director, CBRE

#### **Michael Yang**

Research Consultant, Real Assets, NEPC

#### **Terrell Gates**

Founder & CEO, Virtus Real Estate

#### **Neville Rhone**

Co-Founder, Managing Partner, Arc Capital Partners

#### **Aoifinn Devitt**

Chief Investment Officer, Policemen's Annuity and Benefit Fund of Chicago

#### **David Rosenbaum**

Managing Principal, WHI Real Estate Partners

#### Chris Niehaus

Partner, Head of US Business, GreenOak

#### Seth Singerman

President & Managing Principal, Singerman Real Estate

#### **Kevin Traenkle**

Executive Director, Chief Investment Officer, Colony Capital

#### **Doug Cornelius**

Chief Compliance Officer, Beacon Capital Partners, LLC

#### **Ted Leary**

Founder, Crosswater Realty Advisors

#### Jon Gelb

Director, Clarion Partners

#### William Bowman

Managing Director, NorthStar Asset Management Group Inc.

#### Michael Berman

Chief Financial Officer, General Growth Properties

#### **Daniel Roehl**

SVP, Enterprise Sales, Realpage

#### Lori Campana

Partner, Monument Group

#### Neil Furmanski

Partner, RSM US

#### **Lindsey Simon**

Founder, SImon Compliance

### Agenda





www.regamechange.com



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#### 7:30 - 8:40AM | Invitation-Only LP Breakfast Real Estate for the Long Term

Featured real estate performance experts discuss the drivers of returns in this important investment asset class.

#### 7:30 - 8:40AM | Invitation-Only CFO Breakfast

An invitation-only, roundtable discussion among peers, looking at the key challenges facing chief financial officers and chief operating officers in real estate investment management firms today.

#### 8:45 - 9:30AM | Panel Discussion

#### Shining a Light Into Real Estate's **Cloudy Outlook**

Macroeconomic experts discuss and debate the factors that could impact real estate in the coming years.

#### 9:35 - 10:00AM | Keynote Interview

#### Cycles: I've Seen a Few

A veteran of the RE market shares his or her insights into the current opportunity.

#### 10:00 - 10:35AM | Panel Discussion

#### What the Private Market Can Learn From REITs

Market experts discuss volatility in the REIT market and what this has typically meant for the near-future of private real estate.

#### 10:35 - 11:05AM | Morning Networking Break

11:20 - 12:25PM | Morning Breakout Sessions Breakout Session A

Redefined Core Redefines the Exit Market

Breakout Session B

Will Sidelined CMBS Create a Funding Gap?

Breakout Session C

State of the RE Secondaries Market

#### 12:30 - 1:40PM | Lunch

1:00 - 1:40PM | Multi-Media Interactive Session

#### Generational Smackdown:

#### Millennials vs. Baby Boomers

A distinguished panel of expert GPs and real estate luminaries are presented with key facts about the Millennial and Baby Boomer generations.

2:05 - 3:10PM | Afternoon Breakout Sessions Breakout Session A

**GP Operations in the Age of SEC Compliance** 

Breakout Session B

**Fundraising Disrupted: Foreign Capital and HNW Bundling** 

Breakout Session C

Deal Structuring - What Are Today's Top Deal breakers?

3:10 - 3:40PM | Afternoon Networking Break

3:45 - 4:20PM | Panel Discussion

#### Reengineering the Investor-Manager Relationship

As private equity and private real estate managers come under growing scrutiny over the way they structure—and are compensated—for doing business, Privcap asks how the industry is trying to better align LP and GP interests and whether the status quo can be sustained?

4:20 - 4:40PM | Afternoon Keynote

#### The Future of Retail Real Estate

A fascinating fireside chat with one of the biggest property investors in the World.

4:45 - 6:00PM | Cocktail & Networking Reception

#### In Partnership With



















