

A Quick Introduction to Eigen

WHAT WE DO



Leveraging information from unstructured datasets presents a critical business challenge in today's data economy

- 80-90% of enterprise data is unstructured, resulting in significant value leakage.
- The #1 challenge in document workflow management is manually analyzing and interpreting data from text.
- \$2tn in global wages are spent on automatable data collection and processing activities*.

*A Future That Works: Automation, Employment, and Productivity' – McKinsey Global Institute, 2017



Eigen enables organizations to unlock the value of data siloed in documents with our NLP machine learning platform

- Our platform learns faster, is more flexible and more accurate than alternative solutions on the market. Thanks to our superior machine learning foundations, only a small volume of training data is required to achieve accurate results. This negates the need for training data to be shared across clients and affords the fastest time to value.
- The intuitive and easy-to-use platform puts the power of machine learning in the hands of our business users with no previous NLP or ML experience required to achieve positive results.
- We offer APIs, plugins, cloud hosting and professional services to provide a highly scalable, fully customizable solution that integrates with other systems across the enterprise.



Eigen routinely outperforms the competition in benchmarking exercises and is trusted by market-leading global businesses

- We have never lost a competitive benchmarking exercise, and accuracy rates achieved using Eigen are typically 10-30% higher than other tech solutions trialed by prospective clients.
- Eigen is one of the few tech companies of its size that holds all four Security & Business Continuity ISO certifications: ISO 27001, 27017, 27018, and 22301.
- Our clients include the world's largest banks, asset managers, law firms and management consultants who use Eigen to solve a range of different business problems involving a myriad of different document types and data needs.

Clients & Partners

Goldman
Sachs

ING

J.P.Morgan

BNP PARIBAS

HISCOX

BlackRock

FORTRESS

ALLEN & OVERY

Deloitte.

McKinsey
& Company

European
Investment
Bank

HOW EIGEN WORKS



INSURANCE-SPECIFIC USE CASES

Solvency II

Systematically verify that assets meet the portfolio-level criteria to qualify for Solvency II/Matching Adjustments with minimal expert involvement.

ABS / Fixed Income

Quickly identify key facts about your securities so your investment arm can fully understand the risk and return of each.

LIBOR Transition

Identify linked instruments and their fall-back and transition processes across a myriad of diverse contracts to mitigate your risks.

Underwriting Process: Slips

Automatically review critical details in slips, to make quicker, more informed decisions and ensure data availability for claims handling.

Underwriting Process: Policies

Accelerate the review of all policy documents, not just those you underwrite, to quantify and understand the wider market trends.

Policy Exposure Review

Rapidly analyze your policy documents so you can fully understand, and mitigate, the risks you face in changing market conditions (e.g. cyber security or pandemic clauses).

THE EIGEN TEAM

The Eigen team is comprised of 150+ data scientists, software engineers, product experts and service delivery specialists based out of London and New York. Our product and delivery teams have decades of experience working across financial derivatives, structured finance transactions (sell and buy-side), insurance and regulatory compliance. Our science team holds PhDs in physics, mathematics and information theory. Eigen's mission is to supercharge the way organizations operate by unlocking the value of their qualitative data. Our team combines technical expertise with market experience to deliver a platform and service that enables organizations to automate processes, accelerate timelines, assess risks or opportunities and accurately report internally or externally.

Founded by Dr Lewis Z. Liu and Jonathan Feuer, Eigen has raised more than \$60 million to date from its Series A and B funding rounds. Investors include Goldman Sachs, Temasek, Lakestar, Dawn Capital and ING.



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